84-50, Nevskiy Prospekt St. Petersburg, Russia, 191025 Telephone: +7812-3151522 Fax: +7812-3151522 e-mail: office@itpcru.org www.itpcru.org



191025, Санкт-Петербург Невский проспект, 84-50 Телефон: +7812-3151522 Факс: +7812-3151522 e-mail: office@itpcru.org www.itpcru.org

> To: Gilead Sciences Inc.

333 Lakeside Drive, Foster City, California 94404, USA

John F. Milligan,

PhD, President and Chief Executive Officer

CC: Gregg H. Alton

Executive Vice President Commercial and Access Operations ALA, Corporate and Medical Affairs

Gregg.Alton@gilead.com

CC: Igor Rukavishnikov Head of Gilead Sciences, Russia igor.rukavishnikov@gilead.com

Open Letter to Gilead Sciences

With this letter, Treatment Preparedness Coalition would like to voice its concern regarding the absence of sofosbuvir on the Russian market. The drug was registered in Russia in March 2016; however, since the registration date there have been no supplies of sofosbuvir based on the results of the government procurement and commercial market monitoring.

Treatment Preparedness Coalition is continuously analyzing the procurement of drugs for treating HIV and HCV in Russia and other countries. Over the course of the monitoring in 2016, we identified a number of auctions for sofosbuvir; however, in almost all of the cases there were no bids. Below are some examples of such auctions:

- 1. Moscow: http://zakupki.gov.ru/epz/order/notice/ea44/view/common-info.html?regNumber=0873200009816001592
- 2. Moscow: http://zakupki.gov.ru/epz/order/notice/ea44/view/common-info.html?regNumber=0873200009816001483
- 3. St. Petersburg: http://zakupki.gov.ru/epz/order/notice/ea44/view/common-info.html?regNumber=0372200168116000193
- 4. Bashkortostan: http://zakupki.gov.ru/epz/order/notice/ea44/view/common-info.html?regNumber=0301200034616000022

We would like to stress once again that **access to sofosbuvir-based regimens at affordable prices is essential for an effective HCV response** according to the current recommendations by WHO and the leading associations for the study of the liver diseases. We would be very grateful if you could inform us about the tentative dates of the supply of sofosbuvir to the Russian market and the price for sofosbuvir. The prices cited in the

auctions are around USD10,000 per 12 weeks of treatment, which is approximately 30 times higher than the prices currently offered by the Indian generics under the Gilead license. In this regard, we would like to ask you once again **to include Russia in the list of countries covered by the license for sofosbuvir, ledipasvir and velpatasvir concluded between Gilead and Indian generic producers¹ or to take measure to ensure access to sofosbbuvir-based regimens in Russia at prices close to the prices offered by generic companies under the afore-mentioned license.**

Epn

Sincerely,

Gregory Vergus, Regional Coordinator

October 12, 2016

 $^{{}^1\!}http://gilead.com/{\sim}/media/files/pdfs/other/hcv\%20generic\%20agreement\%20facts\%20facts\%20062816.pdf$